

ISSUE

2

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2011

Quarterly  
Newsletter  
ERC Ag  
Division



RECRUITING

*Growing your Team*

## Featured Ag Opportunity:

### District Sales Manager

Ranked as one of the leading providers of their products and services in the agriculture industry throughout the U.S.; our client is seeking to add a District Sales Manager to their already successful panel of professionals.

If your way of life is working hard and playing hard...welcome to the chance at a great opportunity for you. This company believes in retaining their top-notch employees and to do so they offer a **competitive base salary** of \$50-60k (+) on a base with bonuses, in addition to their **FULL** benefits package, take-home company vehicle, cell phone and laptop.

When you are not working, you will have the opportunity to do a variety of things this area has to offer. If you want to spend your time indoors or outdoors there is anything from golfing, hunting, and kayaking to excellent shopping centers and museums. Need something to do with friends or family?...Take the kids to the zoo or meet your friends at the local winery. For a night out on the town you can eat at one of the many restaurants, dance all night at a thriving night club, or catch one a sporting event. This area boasts a clean, attractive, and affordable place to live, with many impressive schools to choose from.

This position will cover a small territory and correspond with regional sales agronomists to maintain and provide an elevated sales support. You will be responsible for managing and enhancing the accounts of the facility, and working face to face with customers.

The ideal candidate would have two or more years experience in the ag industry and knowledge of seed a definite plus. Possess an Associates or Bachelors Degree in an ag-related field. Candidate should be a go-getter and have excellent communication skills.

Contact Chad Stroschein today (605) 428-6154 or email a confidential copy of your resume to [chad@ercjobs.com](mailto:chad@ercjobs.com)!

\*If you like this opportunity but would like to discuss a different location contact Chad as he is aware of similar opportunities throughout the Midwest.

### Agriculture Quote

"... Agriculture is the backbone of our economy."

-John Salazar

Celebrate National Ag Day!



March 15, 2011

Special recognition and tribute to America's farmers, ranchers, and their families.

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## Technology Meets the Field

Recently the Extension Service of South Dakota State University has developed a new app for Ag producers and their smartphones. This app allows producers to identify noxious weeds and grazing records from the field. This could be the next step to bringing more technology to farmers.

The app is currently available for iPhones and once downloaded does not need to connect to a network in order to retrieve information.

This is ideal considering the growth of smartphones is growing rapidly. Not only will producers be able to identify weeds but also check the commodities market via their phone.

New Ag apps will accommodate the students who plan to return to their family farms and have technology expectations.

Citation: Sweeter, W. "Ag begins to embrace mobile technology." Midwest Producer. (2011). Retrieved February 8, 2011. [http://www.midwestproducer.com/articles/2011/02/04/news/regional\\_news/regional33.txt](http://www.midwestproducer.com/articles/2011/02/04/news/regional_news/regional33.txt)

## Introducing our Director of Operations

### Ashley Van Den Top

Ashley has been with ERC since July 2010, she is exclusively responsible for overseeing the daily operations and systems at ERC. Her robust attention to detail and organizational talent suits multiple roles within the operational team. Ashley plays a vital role in the implementation of operational programs and reporting systems for ERC.



Originally from Rock Valley, Iowa and a graduate of Hull Western Christian High School, Ashley is a true Midwestern girl with a Dutch heritage that produces a strong work ethic and a drive for success.

In her free time she is a member of the dance team for the Sioux Falls Skyforce, NBA-Development League and part of the Promotional Team for the Sioux Falls Storm. Additionally, Ashley loves to be outdoors, she enjoys sports, and overall living life to the fullest.

### AG FUN FACT

American Agriculture will make a \$2 billion investment in our rural communities this year.

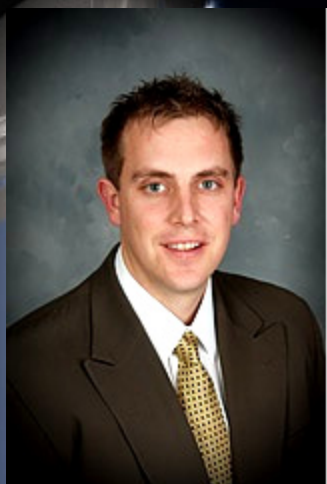
## Recent Job Postings

- Grain Manager  
Omaha, NE Area
  - Contact [Chris@ercjobs.com](mailto:Chris@ercjobs.com)
- AG Sales  
Grand Island, NE Area
  - Contact [Adam@ercjobs.com](mailto:Adam@ercjobs.com)
- District Sales Manager  
Eastern/SE, SD
  - Contact [Chad@ercjobs.com](mailto:Chad@ercjobs.com)
- Agronomy Sales  
South/South Central, KS
  - Contact [Jimmy@ercjobs.com](mailto:Jimmy@ercjobs.com)
- Agronomy Sales  
South Central, IA
  - Contact [Chris@ercjobs.com](mailto:Chris@ercjobs.com)
- Applicator  
Spencer/Emmetsburg IA Area
  - Contact [Chris@ercjobs.com](mailto:Chris@ercjobs.com)
- Agronomy Sales  
Waterloo, IA Area
  - Contact [Chris@ercjobs.com](mailto:Chris@ercjobs.com)
- Agronomy Sales  
Carroll/Ames, IA Area
  - Contact [Chris@ercjobs.com](mailto:Chris@ercjobs.com)
- District Sales Manager  
NE/East Central, IA
  - Contact [Chad@ercjobs.com](mailto:Chad@ercjobs.com)

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## AgRECRUITER SPOTLIGHT:

### Chris Libis



#### Why Recruit?

My goal is to assist clients in developing a team of hardworking, committed employees. The professional experience I have provides me with a deeper understanding of the skills necessary to succeed, and the candidates required to achieve that level of success. Fostering relationships between clients and candidates that promote personal and professional growth is both rewarding and gratifying. Professional recruiting is an excellent tool for locating superb, high quality candidates who make successful business.

#### Favorite quote:

“When you choose to be pleasant and positive in the way you treat others, you have also chosen, in most cases, how you are going to be treated by others.”

*~Zig Ziglar ~*

#### Hometown/Education/Family

I have three wonderful kids and I live in Springfield, SD right next to the Missouri River. I served four years in the South Dakota Air National Guard.

#### CONTACT CHRIS

Phone: 605.369.2110

Fax: 605.369.2114

Email: [chris@ercjobs.com](mailto:chris@ercjobs.com)

#### Organizational Interests:

- City Council Member in Springfield, SD
- Active member of Lewis and Clark Board of Realtors
- Active member of NAR(National association of Realtors)
- Active member of the Springfield Chamber of Commerce
- Active member of the Springfield Community Bible Church
- Active member of Springfield's Parents Association

#### Life outside of ERC, Inc

Most of my free time is spent with family and friends or whatever kind of project I have going on.

Springfield has one of the best 9-hole golf courses in the state and I am usually out swinging away.

#### TESTIMONIAL

I recommend ERC highly. Chris was genuinely concerned and involved in every aspect of my hiring experience and does a great job at matching potential employees with prospective employers. Chris was there every step of the way, following up, thus making this experience stress free and successful. Thank you Chris!

*Alan S. – Agronomy Sales*

# Our Ag Team



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Account Executive  
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Follow Me: 

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Nebraska



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REGIONS: SEED

## CONTACT US

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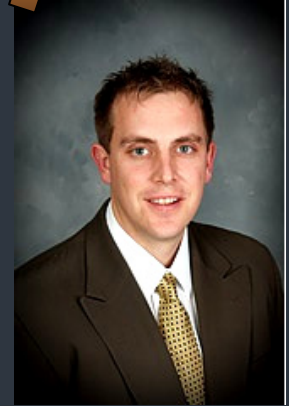
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