

What's Inside:

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Hot Opportunities

Precision Ag Specialist
 (St. Cloud, MN)
 Contact Adam
 (605) 428-6153

DSM
 (Watertown, SD)
 Contact Adam
 (605) 428-6153

Sales Manager (Equip)
 Northeastern, SD
 Contact Rob
 (605) 428-6148

Location Manager
 (Bozeman, MT)
 Contact Adam
 (605) 428-6153

Applicator
 (Carroll, IA Area)
 Contact Chris
 (605) 369-2110

Parts Manager
 Sioux Falls, SD Area
 Contact Rob
 (605) 428-6148

Location Manager/Ag Sales
 Southeast, SD
 Contact Chris
 (605) 369-2110

Agronomy Sales
 Iowa
 Contact Chris
 (605) 369-2110

Volume 2, Issue 1

2011, 4th Quarter

Featured Opportunity

Location Manager/Agronomy Sales



Are you looking to work for an industry-leading company? If so, look no further. Our client, a flourishing company in the agriculture industry, is looking to add a Location Manager to their energetic team. This solid and rising company offers their employees a great place to work in smaller communities in the Fort Dodge, IA area.

In this position, there will be a vast amount of opportunities for advancement, along with a competitive salary and benefits package. The position

offers a base salary of \$45,000-\$50,000 with additional bonuses totaling up to \$25,000. A FULL benefits package including, health, life, dental, and vision is also offered. This company offers paid holidays and vacation along with a Monday-Friday 7:00 AM – 5:00 PM schedule.

This clean and safe community offers a wide variety of opportunities and things to do for all ages. With an abundant amount of entertainment options including shopping, several restaurants, and many attractions, it is

fun for the whole family! Events and festivities that happen year round and recreation for everyone include aquatic centers, camping, boating, hunting, fishing, biking, hiking, snowmobiling, and much more. Throughout the year, sign up with friends or sign your kids up for one of the many recreational programs this area has to offer.

With a cost of living that is below the national average, this area offers affordable housing that makes for an excellent place to reside.
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What Goes Up Must Come Down

The aftermath of the 2011 flooding of the Missouri River is now rearing its ugly head. The time has come to add up the calculations of the damages of this frustrating and long water problem that has attacked the Missouri River basin states.



It's no surprise the totals are in the billions and be-

yond. KSFY reported Colonel Robert Ruch, the commander of a large section of the Missouri for the Army Corps of Engineers, spoke in Sioux Falls last

Cont. page 3



Continued Featured Opportunity

Schools in the area strive to provide individual attention to their students while offering exceptional opportunities.

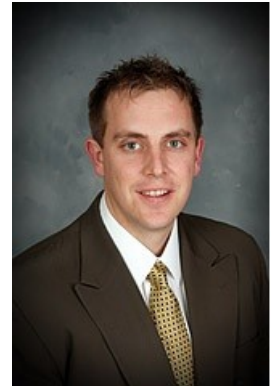
Overall, this area is a great place to raise kids, with a variety of things to do with friends and family, and a superior place to live.

Within this position, you will oversee the location and assist the customers to provide the services of the company on a day-to-day basis. You will also meet with current and prospective customers to meet and increase the profitability goals of the company while making the appropriate recommendations to growers. Coordinating and reviewing all of the operations of the facility according to the

company's policies and procedures, while developing programs to increase the profitability of the business will be your responsibility. You will be accountable for the budgeting and sales forecasting for your region according to the procedures of the facility.

The model candidate would have an AA degree or 1+ years experience in the Ag industry, with 2 years or more experience in sales and/or management. The candidate should be a leader with drive and a strong work ethic. The individual should have attention to detail and have excellent communication skills.

Contact Chris Libis today (605) 369-2110 or email a confidential copy of your resume to Chris@ercjobs.com!



***If you like this opportunity but would like to discuss a different location contact Chris as he is aware of similar opportunities throughout the Midwest.**



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Warmest thoughts & best wishes for a wonderful holiday season and a very Happy New Year!

From ERC Ag

Flooding Cont.

month and he restated that the flooding was due to the heavy rains in Montana in addition to the large amount of snow pack that occurred creating a recipe for disaster for the states surrounding the Missouri River.

The colonel stated the flow of water over doubled the typical amount in the 5—6 month period, which added to problem.

The Missouri River is currently controlled for 8 different uses recreation, flood control, hydroelectric power, navigation, municipal water, fish and wildlife habitat, and irrigation. Keep in mind all of these interests need to be considered when managing the

great Missouri.

According to colonel Ruch the Corps released the ex-

“...there is ongoing investigations by experts and various scientists to determine if there was mismanagement of the river..”

cess water at the soonest possible time. If they were to concentrate solely on releasing the extra water the other interests/ uses of the river would have taken a major

hit as well.

The colonel stated that he felt the Corps did not mismanage the water, even though the many fingers are being pointed at them. He continued in explaining there is ongoing investigations by experts and various

scientists to determine if there was mismanagement of the river system.

To begin the work to repair the damage caused will not be able to begin until Congress allocates the appropriate funds.

In the future the Corps is planning to oversee and aggressively handle all flood control issues. Ruch stated, one way the Corps will be doing this is to release amounts of water before the river starts to freeze and monitoring how their actions are affecting the people living near the water.

By: Ashley K & Stephanie F.

Source: <http://www.ksfy.com/story/16096449/army-corps-commander-out-of-omaha-speaks-out-on-floods>

Job Gains Expected in 2012

The past Black Friday weekend saw record breaking sales figures as consumers are feeling more comfortable to purchase again. Job market outlook for early 2012 could provide another gentle boost to consumer spending, which accounts for as much as 70 percent of all U.S. growth. Although the U.S. economy both AG and Non AG is restrained by elevated uncertainty, recruiters and hiring

managers still foresee a solid hiring picture for the first six months of the year ahead, according to a national survey conducted by careers website Dice Holdings Inc.

Most Ag related companies will continue to see increases in hiring according to ERC Ag CEO Craig Libbis. “Our clients have indicated that they will continue to add on as need basis. Sales, operations, and managements positions seems to be most needed.”



Forty-seven percent of hiring managers and recruiters plan to step up hiring in the first half of 2012, as compared to the second half of this year.

When asked how the current economy has impacted their hiring goals for the six months ahead, 43 percent of hiring professionals say their companies' and clients' plans remain unchanged. By contrast, 21 percent are increasing hiring, indicating their view on the economy is more constructive. Another 30 percent report having adjusted their hiring plans downward.



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CONTACT OUR AG TEAM TODAY

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